

**GERMAN-SPEAKING
SALES & RECRUITMENT TRAINEE
REF. NO. 412**

About us

Founded in 2007 we are a specialist Operational & Executive Recruiter, working with the world's leading strategy houses and a fortune 500 client base.

Our high performance reputation stems from our core values: excellence, integrity, collaboration and innovation – these form the basis of our unique culture, service proposition and operational approach.

Renowned for the quality of our training and development, we are offering successful applicants a 3 month training and development programme in sales which acts to provide a stepping stone into a recruitment role or career in sales or business. You will gain hands-on experience, working alongside our established team of Sales and Delivery Consultants.

We are specifically looking for a German speaker to aid us with present research projects, as well as participate in and gain experience from the sales course. You should also be able to speak fluent English.

You will practice sales methodologies used in selling solutions, gain confidence by speaking to leading European Fortune 500 decision-makers and also learn about the recruitment process that has been the success of some of the fastest growing companies in the UK over the last 10 years, including our recruitment company which has featured in the UK Fasttrack 100 for a record 4 years in a row.

Here are just some of our values: young, dynamic, hard working, competitive, professional, high-value, solution-orientated, coaching and mentoring mentality, social and fun.

Number of employees

57

Tasks

- identifying suitable candidates for client requirements
- headhunting
- increasing candidate base through referrals and executive searching
- generating leads and market information

Skills needed

- fluent in German and English
- great interpersonal skills
- excellent written and verbal communication skills
- enthusiastic, self-motivated and ambitious
- detailed and focused on quality results
- ability to make things happen
- ability to listen and develop

Skills to be acquired

The training programme lasts for 3 months and offers selected successful candidates a permanent position in recruitment at the end of the course as well as signed off training certificates, SPIN selling and experience in recruitment processes.

Period

3 months

Office languages

English

Location

London

Financial support

Travel expenses in London

Office hours

09:00 am – 05:30 pm

Contact

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