

Example 2

JOHN R. DOE

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PROFILE

Directed and trained an economic and financial planning group whose members function as internal consultants to senior management. Demonstrated expertise in financial analysis and management reporting; systems design and development; and productivity analysis and long-range asset and resource utilization. Group activities resulted in significant regional productivity improvements and direct expense saving exceeding \$500,000.

PROFESSIONAL EXPERIENCE

ABC OIL CORPORATION, Valley Forge, PA

2010 – Present

Supervisor, Systems and Financial Analysis (2012–Present)

Manage, train and develop group of eight MBA analysts responsible for systems development and financial planning to optimize return on investment. Review long-range resource requirements; coordinate management sciences activities.

- Successfully implemented politically sensitive departmental reorganization that consolidated all economic planning within controller's portfolio.
- Initiated proposal to optimize manufacturing facility that, when implemented, will pay back in 18 months and realize savings of \$400,000 annually.
- Achieved 200% productivity gain within planning unit by computerization of delivery fleet statistical reporting.
- Proposed centralization of internal and external computer activities with anticipated savings of \$40,000 annually.

Senior Financial Analyst (2012)

- Developed computer model to analyze profitability of existing business
 - Application resulted in a service station divestment program and district consolidation.
 - Annual saving of \$300,000 in overhead and salaries.
- Designed and implemented a control system to ensure efficient utilization of outside time-sharing vendors and internal operations; saving of \$5,000 annually.
- Restructured supervisory span of control within Credit Department to improve internal communications. As a result, firm priorities were established and past-due balances sharply reduced.
- Established credit appraisal systems for evaluating financial risk ultimately implemented by regional controller.

Staff Analyst (2011)

- Increased unit productivity by more than 100% through computerization of routine management reports.
- Monitored regional service station operations budget and introduced computerized reporting system that pinpointed variances and trends.
 - Provided sales management with improved tools for sensitivity analysis.

Controller Trainee (2010)

- Prepared budget forecast of \$11 million depreciation expense, 18 months in advance; actual 1978 expense was under projection, with variance of 0.2%
- Developed for new engineering maintenance centers control and monitoring procedures that reduced administrative workload and paper flow and established financial controls.

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DEF, GHI & COMPANY, INC., Stamford, CT

2007 – 2010

Consultant (Part-time)

Performed statistical analysis for management consulting firm specializing in employee relations counseling.

JKL PIPELINE CORPORATION, Rochester, NY

2005 – 2007

Pipeline

Supervised 5 to 10 contracted hourly employees and was responsible for planning, organizing, directing and controlling a 5-month pipeline maintenance project. Surpassed management objectives.

EDUCATION

Inter Disciplinary Center (IDC) Herzliya Israel
Master of Financial Economy (2016)

Inter Disciplinary Center (IDC) Herzliya Israel

Arison School of Business
Bachelor of Economics (2010)

ASSOCIATIONS

Financial Planning Association
Institute of Management Consultants